Introducing:
Core Technology Partners

Core Technology Partners is a leading provider of innovative end-to-end IT infrastructure services to mid-sized businesses across Australia.

We align with leading, tier 1 technology vendors to deliver innovative and flexible core IT infrastructure and managed outsourced services for your changing IT environment.

We employ highly skilled consultants, solution architects, engineers and support specialists who can manage your entire IT infrastructure or act as an extension of your internal IT team. These specialists are supported by a very knowledgeable and professional sales force.

Our staff members are innovative, agile and have the business acumen and industry knowledge to recommend and implement technology solutions that will transform your business processes and deliver the maximum return on your investment.

We continuously invest in systems, processes and go-to-market strategies that will help deliver true competitive advantage to your business.

Our Vision:
To be regarded as a leading innovative core information technology partner, that practices the principles of good corporate citizenship.

CORE SOLUTIONS | CORE CLOUD | CORE SERVICES

CORE TECHNOLOGY PARTNERS

Our **Methodology**

Core Technology Partners' team of IT architects and engineers use a proven four-stage methodology to deploy the right technology to help your business achieve its goals. These stages include:

Evaluating existing infrastructure

Our IT architects and engineers assess and evaluate the strengths and weaknesses of your IT and communications infrastructure. They use this information to better understand your requirements.

Developing a new strategy

Our team members will recommend an IT strategy that meets your business needs, using industry best practice principles and design architecture.

Implementing a solution

If you agree with the proposed strategy, our engineers will deploy a solution that is just right for your business. We provide complete project management and implementation services.

Providing ongoing support

We offer flexible, cost-effective and risk-managed outsourced I.T services. By working as an extension of your existing IT team, we have tailored plans to support existing teams by using our enterprise remote monitoring and management systems.

Methodology

Core Solutions

How we can help your organisation

Core Technology Partners provides technology solutions that will automate your core business processes and reduce the total of cost of managing your IT and communications infrastructure. These services include:

Infrastructure, audit, design and implementation

Our IT architecture and engineers will review your environment, before designing and implementing IT infrastructure using the latest networking, server and storage technologies. They will also determine your security risks and recommend solutions that offer the best protection for your business.

Disaster recovery and business continuity

Your business needs infrastructure that provides a high-level of redundancy if one of your servers fails or you fall victim to a natural disaster such as a fire or flood. Our engineers will create a disaster recovery plan to minimise downtime and eliminate data loss if your primary systems fail.

They take a proactive approach to ensuring your data is duplicated in multiple locations and have a defined and rehearsed methodology that enables them to recover your data and applications within an appropriate timeframe.

Carrier Neutral Network Communications

Core Technology Partners are aligned with the major enterprise grade, Australia wide telecommunication companies to delivery premium and high flexible connectivity options to our customers, this extends the functionality of a new or existing solution.

Customers can leverage existing infrastructure and save on the capital costs of building new infrastructure. Additionally, our national presence minimizes the need for multiple suppliers effectively reducing business operational costs.

A vast amount of different connection options, from 3G wireless to Business grade datacenter connectivity gives you ultimate choice, all through a single vendor.

We support the following connectivity options, each tailored for the exact requirements suited to your business needs:

- Public Cloud connections
- MPLS • Co-Location uplinks
- Fibre • EFM
- IPN   • 3G/4G Wireless
- PSTN • SIP Voice
- DSL

Each option provides different level of resiliency, leverage the knowledge of Core Technology Partners for architecting a robust and cost effective solution based on business outcomes.

Data Centre Consolidation

Our engineers are experts in deploying virtual server environments. This technology can help you reduce power and cooling costs and save space in your data centre, while improving your ability to deploy new, innovative services.

Managed Print Services

Core Technology Partners have the expertise to offer complete transparency to your printing costs, maintenance and support. We can radically improve your business efficiency and free up valuable resources for more effective tasks. Your team can focus on core activities that

support your business growth. The aim is to provide improvements in process, better asset management and tighter control over costs with a clear understanding of your printing trends.

Cloud Computing Services
– IaaS, ITaaS, SaaS and PaaS

Under Core Technology Partners' public and private cloud offerings, your business accesses computing services from our secure data centre using a simple web browser. It's a "pay-as-you-go" model where you only pay for services when you need them, helping you to control operational costs.

Cloud computing delivers what IT has always needed – a way to increase capacity or add capability on the fly without investing in new IT infrastructure, expensive training, or additional software licenses.

We deliver a cost-effective subscription-based service that has the ability to rapidly extend your IT capabilities.

All solutions are flexible, scalable and secure and tailored to your business needs. They are based on a High-Availability infrastructure and network platform – providing a reliable, fault-tolerant IT service to your business that can be accessed at any time, from any location over multitude of devices.

We have developed sophisticated processes that address the most common business concerns around Cloud Computing:

- Security
- Availability
- Customisation
- Performance
- Integration

The Benefits of using our Services

- A secure and reliable IT environment to support your businesses IT&T requirements
- State of the Art Technology from Best of Breed Vendors to deliver the highest levels of performance and availability
- Up to 99.999% availability
- Pay as you go
- 24 x 7 access to the environment, from any location and many devices and platforms
- 24 x 7 support to ensure help is available when you need it
- Comprehensive, fault-tolerant Network infrastructure
- Simple, scalable and cost-effective

Core **Managed Services**

We offer flexible, cost-effective and risk-managed outsourced I.T services. By working as an extension of your existing IT team, we have tailored plans to support existing teams by using our enterprise remote monitoring and management systems.

Outsourcing only the required I.T services provides greater flexibility and coverage for your business and its internal I.T. resources, we add flexibility to scale up and down technical resources depending on your current situation.

We give you access to our industry leading consulting and support teams, use their knowledge to empower internal I.T. and take advantage of technology developments. We offer several flexible servicing models to suite any requirement:

Managed Services
Medium-Large sized business tailored support plan

Project driven
Flexible short and long term engagement

On call
Escalation when you need it

Monitoring Service
Unlock your Internal IT Teams
We monitor everything to do with computing resources, from end user PC's, to your entire network and infrastructure, proving around the clock coverage to relieve the on call requirement from your existing resources.

Adhoc Outsourcing Services
Delivering adhoc diagnostics, changes or repairs for events initiated by service monitoring or customer reported, your internal IT resources can use this service as an internal escalation and consulting process.